

STATEMENT OF FINANCIAL CONDITION

ASSETS	2017	2016	2012
Loans to Members	\$51,522,631	\$45,680,409	\$30,083,626
Allowance for Loan Losses	(452,065)	(368,400)	(187,313)
Cash on Hand & in Banks	3,238,816	3,136,199	1,436,984
Investments	11,011,375	15,017,492	11,572,042
Prepaid & Deferred Expenses	143,899	146,865	96,146
Furniture & Fixtures	567,585	310,843	261,128
Land & Building	4,364,803	2,882,999	414,525
Other Assets	1,517,854	1,913,448	1,220,040
Total	\$71,914,898	\$68,719,855	\$44,897,178

LIABILITIES	2017	2016	2012
Shares savings of Members	\$18,471,019	\$15,019,755	\$10,407,494
Share & IRA Certificates	23,790,789	25,837,489	13,553,304
Checking & IRA Special Savings	22,826,963	21,395,441	16,514,283
Dividends Payable	12,373	20,809	10,898
Regular Reserve	802,982	802,982	802,982
Undivided Earnings	5,645,694	5,240,753	3,425,737
Other Liabilities	365,078	402,626	182,480
Total	\$71,914,898	\$68,719,855	\$44,897,178

STATEMENT OF INCOME AND EXPENSES

INCOME	2017	2016	2012
Interest on Loans	\$2,692,704	\$2,625,977	\$1,981,154
Income on Investments	180,933	170,101	215,190
Other Income	1,444,359	1,259,387	891,672
Total	\$4,317,996	\$4,055,465	\$3,088,016

EXPENSES	2017	2016	2012
Salaries & Benefits	\$1,341,846	\$1,233,108	918,962
Travel & Conference	42,157	48,165	33,817
Office Space	288,323	243,306	206,475
Office Operations	837,492	822,062	610,548
Provision for Loan Losses	442,000	392,100	88,000
Annual Meeting	10,742	10,452	8,400
Education & Advertising	106,176	95,890	77,197
Loan Servicing	104,695	111,107	67,753
Professional Services & NCUA	228,574	230,259	170,732
Other Expenses	63,533	80,957	109,117
Total	\$3,465,538	\$3,267,406	\$2,291,001
Gain on Sell of Investment	(7,520)		

ALLOCATION OF INCOME	2017	2016	2012
Net Income Before Dividends	\$859,978	\$788,059	797,015
Dividends	(455,034)	(450,391)	(313,159)
Net Income	\$404,944	\$337,668	483,856
# of Members	10,650	9,924	8,851
# of Loans	4,955	4,764	4,211

BOARD OF DIRECTORS

Sterling W. Patrick
Michael A. Varela, Sr.
Lonnie Harris
Kevin Matthews
Gilbert Robinson
Shelia Brown
David Holmen

Chairman
Vice-Chairman
Secretary
Treasurer
Assistant Treasurer/Security Officer
Investment Officer
Membership Officer

SUPERVISORY COMMITTEE

Jose Viernes
Martha Diaz
Regina King

Chairman

STAFF

Carol Gaylord
Tim Foley
Toni Leyva
Renell Simmons-Bloom
Keith Richard
Michele Vargas
Delia Bahena
Joe Garcia
Jozette Green
Gail Boyd
Abbi Littlejohn
Deborah Provost
Rey Martinez
Yessenia Fuentes
Lora Worthy
Mercedes Santillana
Debbie Frank
Cynthia Horton
Jessica Ramirez
Bianca Gonzales
Jennifer Warfield
Caroline Gaspard
Karla Baez
Naomi Herrera
De'jah Armstrong
Yuridiana Gonzalez
LaTonya Basquez

President/C.E.O.
Executive Vice-President
Vice-President of Lending
Stewart Road Branch Manager
La Marque Branch Manager
Accountant
Accounting Assistant
Loan Officer
Loan Officer
Loan Officer
Real Estate Loan Officer
Member Service Rep.
Financial Counselor II
Financial Counselor II
Financial Counselor I
Receptionist
Teller
Teller
Teller
Teller
Teller
Teller
Teller
Part-Time Teller
Part-Time Teller
Part-Time Teller
Part-Time Teller



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www.coastalcommunityfcu.org

Mission Statement:

Coastal Community Federal Credit Union is proud to uphold the "people helping people" motto while providing affordable financial services.



COASTAL
COMMUNITY
FEDERAL CREDIT UNION

ANNUAL REPORT 2017

CHAIRMAN'S REPORT

On behalf of the Board of Directors, Supervisory Committee and staff, it is my pleasure to welcome you to the 61st Annual Meeting of the Coastal Community Federal Credit Union. This special occasion marks 61 years of dedicated service to you our members.

Thanks to you, your credit union surpassed another milestone this year. We have exceeded \$70 million. We attribute our growing success to our loyal members/owners who rely on the services provided by the credit union.

Our dedicated staff at Coastal Community FCU is there to serve members with all their financial needs. Each member of the staff is trained and informed of changes to update their skills and knowledge of the numerous services available at the credit union.

Your vote is one of the most significant benefits of membership. Your Board of Directors are elected by you, the member, to protect your investments, improve capital, make sound business decisions for tomorrow and to provide the best member service today.

Your voice is heard and we have implemented new services and have expanding our facilities. In 2017 we implemented online check ordering and upgraded our home banking system. We also opened our beautiful new La Marque Branch in front of Sam's Club.

On behalf of the Board of Directors, I want to thank you for your continued support, the staff for their dedicated service and to all the volunteers for sharing and caring. We are proud to be part of you and your families' financial future. We look forward to continuing to serve you, our members!

Sterling W. Patrick, *Chairman of the Board of Directors*

LOAN OFFICERS REPORT

	# OF LOANS	2017	2016	2015
New Vehicles	170	\$4,702,018	\$2,411,332	\$2,365,390
Used Vehicles	1,029	12,509,587	9,062,093	8,376,514
Sig/Ready Cash	7,206	2,971,019	3,011,323	3,001,465
Share/CD Secured	184	574,952	577,187	394,570
VISA		2,301,589	2,275,127	2,183,283
Real Estate	77	3,628,530	2,626,056	5,806,601
Motorcycles/RVs	82	924,969	935,662	1,155,814
	8,748	\$27,612,664	\$20,898,780	\$23,283,637

SUPERVISORY COMMITTEE REPORT

The Supervisory Committee is appointed annually by the credit union's Board of Directors and serves on a voluntarily basis. The committee is an integral part of the official family and we are the representative of the membership. We have the responsibility of reviewing and evaluating the performance of the Board and President/CEO and to make recommendations for the continuous improvement and development of the credit union.

Major duties of the committee are to perform the NCUA required account verification and annual audit of the credit union's records, policies, controls and accounting procedures. The account verification was last conducted by the Supervisory Committee for the period ending September 30, 2017. A. John Weaver and Associates was engaged to complete the required independent audit for 2017. Recommendations received from the audit were presented to the Board and management for action. Additionally, the National Credit Union Administration (NCUA) will perform an examination and present the Board and Management with their findings and recommendations for improvement. We believe that your credit union is sound and operating as intended.

The committee extends thanks and appreciation to the members of the Board, Management and Staff for their continued support and cooperation.

Jose Viemes, *Chairman*

TREASURER'S REPORT

Your Credit Union concluded another year financially strong and healthy. As treasurer, I am pleased to present the Statement of Financial Condition, as of December 31, 2017.

Our loan demand was steady as our Loan Officers issued 8,748 loans totaling \$27,612,664. We paid out \$455,034 in the form of dividends to you our members, because of our competitive savings rates. We are proud to report that we have reached yet another mile stone as our assets grew to \$71,914,898.

Our goal for 2018 is to maintain competitive rates, continue to improve our capital position, expand our services and offer superior member service. We contribute our success to you. Thank you for your confidence and continued support.

Kevin Matthews, *Treasurer*

Gilbert Robinson, *Assistant Treasurer*



PRESIDENT'S REPORT

Every day I give thanks to the 13 City of Galveston Firefighters who dreamed of financial freedom. Together they invested \$5 each and chartered this credit union to advance their families' financial freedom. Today, 61 years later, we carry on the founding Firefighter's dream of advancing member's financial freedom by providing low cost loans, great savings rates and many free and affordable products and services.

Today, like our founding Firefighters, we are not only invested in you we are invested in your community. Our Coastal Community garden continues to bear free fruits and vegetables for all to share. You and your fellow members donated over 10,000 pounds of food to Our Daily Bread and Gleanings of the Harvest by participating in our "Wave Goodbye to Hunger" campaign. This event provides over half of all the food donated to Our Daily Bread. Our Volunteer Income Tax Assistance (VITA) program volunteers prepared and e-filed over 700 income tax returns free and saved low and moderate income Galveston County residents over \$168,000 in tax preparation fees. We continue to reach out and touch our community in an effort to educate and prepare lives for financial freedom. We gave away 500 backpacks full of school supplies, free immunizations and free eye screening to our community children who attended our Back to School Bash. We hosted a CU4Reality for the entire Senior Class of Ball High School and The Freedom School. Our Staff also mentors students at Central Media Arts Academy through Communities In Schools Galveston County. We know none of this would be possible without your dedication and devotion to Coastal and your community.

Thank you for allowing me the honor of serving you for the past 36 years. Words cannot express thanks enough to the City of Galveston Firefighters for what they started, my awesome Staff for serving you, the Board for direction, the Supervisory Committee for protection and especially you for your support and loyalty.

Love and Peace,

Carol Gaylord, *President/CEO*

61st ANNUAL MEETING AGENDA

Presentation of the Colors
 Invocation
 Call to Order
 Introductions
 Prior Year Minutes
 Committee Reports
 Unfinished Business
 Election
 Dinner
 Drawing for Door Prizes
 Election Results
 Adjournment

Galveston Firefighter Color Guard
Reverend Lonnie Harris
Sterling W. Patrick